

# Succeeding in Today's Market

Collecting, controlling and disbursing cash is a 24 hour-a-day process. Only when a management company can accelerate collections, control payments, invest reserve funds and forecast daily cash needs can it succeed in today's competitive association industry. We deliver sophisticated financial services to the property management market that were traditionally only offered to Fortune 1000 companies.

So, if you're tired of the poor service big banks provide and the gimmicks that sound too good to be true, look for... A bank with local and experienced decision-makers that are eager to partner with your business... A bank with the ability to handle the sophisticated needs of management companies while maintaining friendly, personal service... A bank with convenient locations and trusted staff. In short, a bank that treats you like a valued customer. **Customized Financial Services Provided by Trusted Industry Experts** – That's who we are and what we do.



**MANAGEMENT ADVANTAGE®**

BARRINGTON BANK & TRUST COMPANY, N.A.®

Call us at 847-304-5940...

A real, live person will answer the phone!

201 South Hough Street

Barrington, Illinois 60010



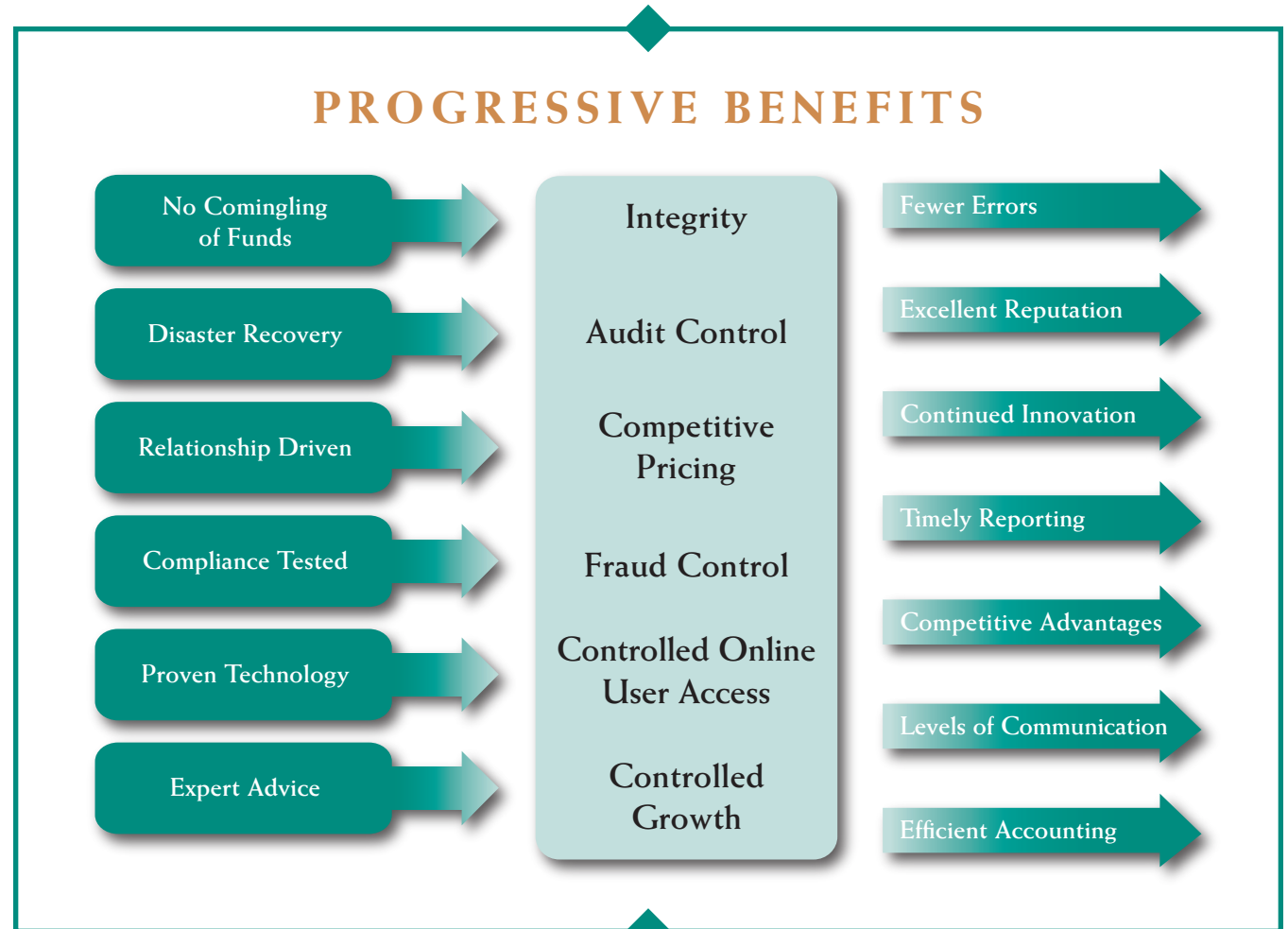
Member FDIC

EXPERTISE ◆ TRUST ◆ KNOWLEDGE ◆ LOYALTY ◆ CHARACTER

# Expert Financial Standards



It's not just our designations as Certified Managers of Community Associations® (CMCAs®)\* that make us experts in the property management industry. It's also our decades of banking experience. The MANAGEMENT ADVANTAGE® team has more than 40 years of professional knowledge. Our affiliation with the prestigious Independent Community Bankers of America® and the Association for Financial Professionals®\*\* provide our bankers with expert financial training. The benefits of working with MANAGEMENT ADVANTAGE are clear: You'll receive **Customized Financial Services Provided by Trusted Industry Experts**. That's who we are and what we do.



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\*NBC-CAM, as certified by the National Board of Certification for Community Association Managers. \*\*The Independent Community Bankers of America is dedicated exclusively to enhancing the nation's community banks for the benefit of their customers and the communities they serve. The Association for Financial Professionals serves thousands of members networked together with a common goal: Raising the stature and visibility of the finance profession. AFP is also the sponsor of the prestigious CTP® designation, a globally recognized certification that indicates excellence in treasury and finance, and the setter of standards used to identify balances and charges that appear on account analysis statements.